# Herald 

PUBLISHED WITH THE NEW YORK TIMES AND THE WASHINGTON POST


Stumning Seoul, Beijing Leaves Armistice Panel

By Janes Seangald

 com mission that overseest the armistic
tweecn Nork and
On the surface, the Korea. On the surface, the move was more sym-
bolie than substanive since the commisbolie than substantive since the commis-
sion s once criticial role in manainm day-
to-day problems at the demilitarined to day problems al the demailitigitized zone
separatung the two Koreas, which are still separatang the two Koreas which are stil
techurically at war, has diminished greatly
As the number of confrontations hav As the number of confrontations hav
been reduce, so have the functions o
what is known as the Military Armistic North Korrea and the UN Conm
Une United States. But in a region wbere everything has eeper meaning the announceement
 nist North Korea's unceasing efforts to cul
Soull out of any diplomatice maneuveriog
over the Korean Penimsula Ever since over the Korean Peninsula Ever singe a
South Korean replaceed the American gencral on the comemission in 1991, Not
Korea, which does not recognize be Sout Korean governmeat, has snibub body and solught to ceirunate it
Earlier this year North Korea estab
lished what it described as aseparate office lished whatitdescribed as a separate office at Panmunjom and palled its delegation
out of the commission North Kores has
also seid it wants to scrap the parmistice alsc ispide it waniss on scrar hhe armistic
and instead negotiate a formal peace tree and instead negotiate a formal peace tre
ys, but only with the United States. 5 , The announcenenen only yddeded to Soult
Korea's growing discomfort vore the fac Korea's growing discomfort over the fact rowently began netguiatiing directily with
Wastingtion over Pyongyang's suspeced Washingion over Fyongyang's suspected
nuelear weapons program nuelear weapons program
South Koras is benge Consulted on the
talks, but it has no formal role. That has uks, but it has no fommal role. That
See KOREA, Page 8



## U.S. Closes Skies to Airlines of 9 Nations

The list was compiled as part of a worlo-
wide administration sffety surrey of thez
goverimentis hat bave commercial airliner governmenth that bave cummercial airliner lo be completed by the end of 1996 . The
issuing of the list on Friday markeo 3 issuing of the list on friday markeo ${ }^{3}$
change in the adruinistration's policy of
keening ceping the daznes secret. countries were simply not meeting their international obligations." Transportation ecretary Federioc Pensa saic
The nine nations were told that they fey compliance or that hey mioht lease U.S. airplanes with American crews to operate service under the cocntry name, on over safety.
Officials said Chana Z Zaire and Gambia dropped plans for air ser iize. ano six onicr
countries have decided to lease planes ard
Crews. Pena said raveling to the listed
Mr. Pent
countries "is not recessarily unsare."
"To fly to these destinaions, travelers
should consider usin U. F
and the cantiers

bave adequate civil aviation sajety over-
sight." he said.
our counuries - Bolivia, El Sal-
vador Guatcmala and Nethcrlands AnilGuat counala and N N Bothcriviands Andil-
See SAFETY, Page 8 Sayropean security.

## New Chicago Gangster Era: Killer Is Dead at 11


day and charged with the yourb's murFor three days, the boy, Robert Sandifer Jri. had eluded the police and sad
dened tie ciy because he was so youn and besen
like him.
He was neglected and burned uit He was neglected and burned with
cigarettes before e was
from he bounced from his srandmother's home bo group
homes and from the back of police cars homes and from the back of police cars
to delention centers most of the rest of
his sbort life. Last Sunday Last Sunday night, the police said that
on behest of his gang Robert fired a

Ulster Killing Won't Derail IRA's Truce, Adams Says Catholic's Murder Seen As Extremist Attempt To Wreck Peace Steps
 Army's ceasefire will not be derailed hy
Protestant Lerroist antacks sike he killing
of a young Roman Catholic man in Belffass according to Cerry Adoms, presiden
finn of Sinn Fein. the IRAs ppiticical wing
The IRA ts a dissiplined force and will
not be provoked by anyone whe is urying not be provosed by anyone who is urving
to wreck the peace process." he said 3 his
first news conference in Dublin sinee the Irish Republican Anmy Dease-fire. Mr. Adams spoke hours afier the out-
lawod UUster Freedom Fighers took re-
sponsibility for the first lerrocist killing sponsibility for the first terrevist killing
sinece thire and announced its peace move
on Wednestay on Wednesday. The murder on Thursday night of a
Catholic appeared intended to provoke the IRA into breaking the cease-fire.
In ibc United States. President Clin oon interrupted his vacaion in Martha minister, Dick Spring who said Mr. Cin-
ton had pledeged additional economic aid.
to support the peace process in Ireland. (Pa support the peace process in Ireland. The White House press secretary. Dee
Dee Myers siaid Mr. Cimino had tod Mr.
Soring
 the severe budgetary constraints" under
which he is operaing and whe need to
ohtain congressional approval for dircet ohtain congr
assistance.
p. the peascant process as an an inviationon to co civi
war, but more moderate Protestants who war, hut more moderate Protestants, wbo
favor British rule, do not want their side to
be seten as the only sourc or be seen as the only source of violence.
 Ulster Unionist Party, the largest party in These attacks explode the myth once
and for all that the loyalists are reacting to and ior al that," said Alban Maginness,
IRA voience,
Belfast Ciy Council member for ibe Socia Belfast City Counci member ror tbe Social In Dubtin, Mr. Adams, whose part See ULSTER, Page 8


Bonn Minister Turns Aside Calls for an EU Core Group Klaus Kinkel Fiorsmisssco Minisist Chape byllior Heling mumbers oh's Chistian Democratic Union













UNIVERSTTY DEGREX Framont pustris. Docroparis


Pank waw iumb
$\stackrel{\text { Sonear }}{ }$
ucation Dirsoctor
ever Tuesdoy

## IMPROVE <br> INTERNATIONAL Relations



Police Kill 3 Militants in South Egypt
The Lsodied Prew
CAIRO - The police killed three peopie in the spring, breaking ap several cells that hat
beeno

 ment secourity officials saic including the bov's parents. The Is slamic Grout The officials said the suspects, who were shot
 The latest violence came as thousands of dele- The police also detained more than 20 young
gates werc pouring into Cairo for the United men suppected of involvement
 The radical Islamic Grote had warned in a The policeman and gyard were silled Thurs-
statement that participants should stay away or day night at Qenna, 460 kilometers scuth of Cair

BRAZIL: Largest Catholic Population Is Study in Limits of Vatican Reach - Contiound from Prase





## Wall Street Looms Over Vote in Quebec

 MONTREAL Par Somice ce most telling moments in thecampaign for the future of Que
bec, both cand bec, both candidates sought to
recruis the same betind recruit the same behind-the-
scmene ally -Salomon rinothe
Inc. the $U$ S. invescment house

 reached inio his jacket pockel
and pulled out aciation frome
rwo-month-old Salomoa Broth Iwo-monil-ola Salomon Broth-
ers reporithat hesid support-
ed his case for an independent Qubravo Salomon Brothers,",
sneered the incumbent premies.
Daniel Johnson. "Look at the Daniel Johnson. "Loot kat
profis heyy make on the back
of Ouebect tapew s. of Quebect taxpayers." This wis
a reference 10 Wals
tensive bond businecs $e x$ Mind
Quebec.
Mr. Mr. Johnson then proceeded
to say han acocoridig to kis
reading of the report Salom
Brothers supported him, his Brochers supported him, bis
Liberal Pary and keeping Que-
bee Tin Canad
The exchange was and The exchange was a reninder
that ex wizards of Wan Sreet
arce albeit inadvertenlly, play-

By Anne Swardson ing a significant role in Que- ainity in Quebecstill poses nisks the meassumes be vows to pat


## WORLD BRIEFS <br> Russian Spacecraft Docks With Mir  fully linial sedid <br> Alexander Malenchenko, crew commander of the Mir station, ${ }^{4}$ had been ordered to carry out the operation manuaily after the failire ef the docking on automatie pystems Aug. 27 and Aur 30 

 Nigerian Refinery Working Again LAGOS (AP) - Reportedly using bribes, threats, new workersand imported fuel, the military government got Nigeria's biggest and refmerty working gegain Friday and eased fuel shortages in the
commercial south of the country.
 But there was no sigg of inprovement in exports ni crude orl
which have been halved by the nineweek strivec. Arthur Onoviran of the Petroleven and Natural Gas Senior
Staff tassociation sid the gverment had hired new workers to
replace strition tanker-ruck divers. In a telephone call from
where he is hiding Mr. Onoviran said the government had rsed
 refiniery al southe
strikers last month
Israel Now Hopes for Tunisia Links JERUSALEM (Reuter)- Israeli officials said Friday that they
boped Tumisia would follow Morocco in opening diplomatic ties with the Israel.
Bahey indian and were in the Ganguard of Arab states interested in relaItalian Party Chief Offers to Resign MIL.AN (AFP) - The Northern League leader, Umberto
Bosij said Friday that thewould resignif his supporters wamued iL Bosci, said Friday that he would resign if his supporters wanued it
The move foldowed a stites of run-mis with the press and Prime
Minister Sivin Berlusconis


Rightist Russian Aide Is Dismissed
MOSCOW (Revers) - A Russimn junior minister was dis-
missed Friday for his extreme oationaliss views and frr demand-
ind
 A spokesman for Prime Minister Viztor S. Chernnmyrdin saic
Boris Mromon, head of the State Press Committee a a post with
ministerian butt not cabimet rankt, bad been dismised after declar
 ing that "it Rnssian atitionalism is
urging state coorrol of the press.
Mr. .
 Rafsanjani Cites Argentine 'Apology' NCOSIA (AP) - Preident Hashemi Rafsanjani of Hran
praised Argenina on Friday for what he called an appoly for
mpplicating Tehran in the bombing of a Jewish community center in Buenos Aires.
In a Muslim Sabbath serxmen at Teiaran University, Mr. Raf-
 Chinese Leader in Moscow for Talks MOSCOW (AFP) - President Jiang Zenmin of China arrived
heare Friday for talks with President Boxis M. Yeltsin aimed at
defusing a border dispute, ending guclear tension and modernizing brade rclations
M. Jiagus s visit the frust by a Chinese president in 37 years.
He and Mr. Yeltsin were to meet Saturday and sign a slate of accords, including an agreement on do-targeting stralegic ouctear
missics currenly aimed at each othet's countries. They will also sign an agreement on the western sect.

## For the Record

 month, state radio reported Friday. A palace statement read on
 TRAVEL UPDATE
Amsterdam Airport to Go on the Air
 provide roumd-the
spokesman saic
The
The station will broaddast interanaional news. sonts and enee-











[^0]1
4

## THE AMERICAS/THE JURY'S MESSAGE

## Ex-Secretary at Law Firm Wins \$7.1 Million in a Sexual Harassment Case


SAN FRANCISCO-A former secretary at the
world's largest law firm who said she had been world's largest law firm who said she had been
sexually harased by apartuer there has beena avardi-
ed $\$ 7.1$ minlion in punitive damagas, a staggering
 judgment that is likely to send a chill through the planned to appeal The award implies, experts said, that employers
U. The judgment against the Eimp of Baker \& have a grave responsibiity ty to respond promptry and
McKenzie, based in Chicago, and one of its former
vigorously to complains of harassment even when McKenzie, based in Chicapo, and one of its former vigorously to
partuers, Martin $R$ Greenstin, is believed to be the they come frim
largest ever in a sexual harassment case. It is also tul bosses.
$\qquad$ Aement, said Freada KMen, the
Associate, a Boston company th
es about bias in the workplact.
Ms. Weeks was awarded $\$ 50,000$ in compensatory
damages by the same jury on Aug. 27 for the emotional distross she suffered as a result of Mr. Greenstein's clumsy gropings and crude remarks. The jury of six men and six women found in the
first phase of the er trial that Baker $\&$ McKeurie tha
had failed to rein him in, despite previous con--
plainus against him by other women employed at the In the second phase of the trial, after two days of Uuther testimony and a dhe trial of atter two days of
 amages from Baker \& McKenrie, which had the tates last year, and 5225, any law more from in Mc. Urecen-
cin, 49 , who was dismised in the mis. tates last year, and 5235,000 more from Mr. Green-
cin, 49 , who was dismissed in the midst of the
awsitit and now runs a one-man fimm in San Jose,
Califoria.

 Several jurors said Several jurors said their judgment had beenn
ronghyly calcuilated by taking 10 percent of the firm's ${ }^{\text {capital }}$ "When you get religion, you should tithe", said one juror, ,ill Carpenter, alludimg to the firm's complaints. "A tithe is 10 percent."


## $\$ 4.25$ Billion Cost of Haiti Invasion Put at $\$ 427$ Million

 Awoarded in Implant Suit



 consistently denied that its
promscts caused health prob-

 lion each, depending on their
age and severity of symptoms. The 500 foreign claimants
will receive between 40 percent and 90 percoent of the U.S. pay-
ments. Judge Pointer increased ments. Judae Pointer increased
the amount apportiooed tofor-
cign claimants from $\$ 81$ nill eign claimantisf from $\$ 81$ million
to $\$ 96.6$ million. About 15,000 women have rejected the sentiemenn!; half of
those
States those live outside the
States.
The Food and Drug Admin. istration declared a moratorium on all silicone breast implants
in 1992 after hearing complaintst shat the devicest were as-
saciated with disorders of the sociated wist disorders of the
immune system, ineludiog
theumatoid arthritis immune system, ,
The agency later allowed im-
plantatioo for reconstructive plantation for reconsturctive
sargery as part of clinical suvd-
ies while ise, while maintaining the bana
on cosmetic surgery.
L.A. Cruise Ship Is Hit by Illness

LOS ANGELES - A 78
 Viking Serenade were reported
ill with a gastrointestinal ailment that brought the ship hack
to pore 3 day early from to port a da
Investigators were aboard the
ship, operated by Roval Carib-
bean Cniss 1 tdi, but an agency spokesman said it was 100
carty to confiram suspicious of widespread food pois
an infectious disease. At least six people were hos
pialized in Ensenada Mexico.

## Mock 'Jury' of Arizonans Would Acquit Simpson

By Andrea Ford



aid vilk - side bey did

 Toreyts ofrece contimed and and charle sor

## On How to Profit

 and Avoid Taxes1. "225 TAX HAVENS"
 2. ${ }^{\text {and }}$ ATERERATIONAL MALDDROP DIRECTORY
 3. "HOW TO SET UP YOUR OWN PRIVATE INTERNATIONAL BANK"
 4"HOW TO BECOME A LEGAL HOLDER OF A SECOND PASSPORT'
 5. "OFFSHORE NESTEGG STRATEGY"
 WRUTE of FAX For FREE NFORMATION on ALL 26A Peel Street. Ground Fioror, (Dept. 317 )
Central, Hong Kong Fax: +852850
5502

## Pampelonne Bay - near St Tropez

600 sq.m. villa with uninterrupted sca piew over the entire bay
Located directly above the beach at 200 meters. The property is unfinished and represents a unique opportunity for the disceming buyer.



- Hanti to Let 1,000 Go Hait's government has agreed to allow the departure of more than 1,000 peoplele
who have bees granted political asylum in who have becon granted political asylum in
the United Sates The New York Tmes
Teported from Port-au-Princa quoting reported from Port-au-Prinice, quoting
U. . Embassy officils
The first 91
lett
on a

 A sponkesman for the U.S. Embassy in
 the Haitian government had agreed to let
about to boses make the tip each week,
White news of the departure gave refuWhite news of the departure gave refr.
gees hope some said hhat they would re-
main in hiding because they were certain main in hiding becauve they wero cerctain
that te minitary and its ivilian backers
would burt or even kill them.

Albino Buffalo Inspires Tribes

JANESVILLLE, Wisconsin-
Nows of the birth of a rare
white buffalio is spreading
among American
among American Indiagas and
inspining pilgrimages to see
nspimng pilgrimages 10 see
what manay tribes believe to bea
"This is like the second com-
No of Christ on this i. illand of

and ugnend is she woond return
four colyors ne nitions of the the
yellow and white.".
The call was born two weeks
go at the Wiscoosin farm ago at the . Wiscoosin farm
where Dave Hederidrer raises a
herd of 14 buffalo. wherd of 14 buffalo.

## FREE Classical CD and Magazine ofREE Jazz CD and Magazine

With nothing more to buy, ever!<br>(See deamils below.)

Two great musical styles, two great new magazines to keep you right up-to-date with all thats
happening in either the classical or jazz music worids. Each comes with an exchusive FREE CD of new releases from leading performers. Don't miss out, retamn the coupon below NOW.

 Oifl lengu works - not a compiation.
Ofen more than an bour of music on ever disc
Recorded to the highest digital standards. - Recorded to the highest digital standards.

 Entervining writing, magnificent photography, | outsanading features and columns. |
| :--- |
| Over 100 ncw releases reviewed and | International classical events guide. rue cazamserioe Purchase the music you want from the magrazine.



## Heralo minawe eribune

## A Breakthrough for Ulster



It's Still a U.S. Invasion


Tatican Vs. the Vice President

| It was considered very unusual when the chief Vatican spokesman, Joaquin Navarro-Valls, publiely took on Vice President Al Gore last week, criticizing him for allegedly misrepresenting the in- tentions of the American delegation to tentions of the Amercian derce on population and development set to begin' in Cairo on Monday. The attack was even more surprising because $i t$ followed a recent conciliatory speech by the vice president aimed at stressing the common goals of the United States and che Roman clear, though, through all the planning sessions for the conference and in-Gore since the clection of the Clinton-Gore team in 1992 is that this government and the Varican disagree profoundly aboul abortion and that ncither is likely to be persuaded by the other to change. The Vatican points to language in the document proposed for conference con- sideravion and argues thm the use of certain phrases such as "fertility regulation" and "reprocuctive rights" actually signals the intent of planners to go on record in favor of abortion on demand. The document also urges all coumuries to strive to make accessible through primary health care systems various family-planning ser-- vices, including those for pregrancy termination. Mr. Gorre, in his earlier speech, bad stated that "he Unitod Staites has not sought, does not seek and will not seek to establish an imternational right to abortion, reiterating the responsibiwty of each | on this subject But that pledge, says Mr. Navarro, doesn't square with the plain and the code words of the text. <br> International declarations such as the one to be considered in Cairo are moral statements meant to convey tite collective wisdom of the signatory nations on matters of policy. There is no room for secres understandings about the meaning of signatories to keep others in the dark about the intended meaning of the deciaration. Any consensus achieved by these means would be meanimgless. We don't think that is what's intemded in Cairo although the Varican apparenlly docs ing this debate in the open. Perhaps language changes can satisty anl paruac that's a long shot. Pertaps oncty 98 percent of the document will be accepted by all nations represented, but that would be a is wrong to assume that Mr Gore and this govermment have prepared a sumprise attack to fool the world and trick others into supporting abortion on demand. <br> United States and the Holy See, the vice president's spokeswoman struck the right note: "As we deal with the Vatican on a which we agree than we disagrec." Abortion is in the latter category, as both parties know. But that disagroement needn't destroy the conference or permanenuly domage relations between the two states. -THE WASHINGTON POST. |
| :---: | :---: |



## Behind all the Tough Talk, Americans Are Soft on Crime



|  |
| :---: |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |




#### Abstract






On a Park Bench in Hiroshima, United by the Bomb's Fallout


For Northern Ireland, the Future Depends on Transcending the Past
$\mathbf{W}_{\text {ton administration was }}^{\text {ASHINGTM }}$

## 

## wistory. It must be lived

trunscended.
Irisb Republican Army's anray of bopen. but no more. If the
IRA may be taken at its word -
a hig if -it is a hig if -it is admititing hat quarter century's campaign to ernment by violence has failed
Bomhings and anssassiations.
inclucing thc assassination or inclucing sthe assassination of
Iord Mountbation and the at-
tempted assassination of Primm tempted assassination of Prim
Minisister Margaret Thatcher and
principal member principal members of hee cabi-
net, acts wortho North
an or Libyan yhugery are their
worst - have not forced the British goverameneat forced thanden
majoriy rule That is the essence
of what the IRA is now acknowl-




 , 75 AND 50 YEARS AGO



## U.S.-Cuba Talks, and the Exodus, Go On

## Coreass for the 90s Teaching English <br> The Ameicican Unversity of Paris

AUP's TESOL Certificate Program prepares you to enter the field of English teaching abroad.

## intensive daytime classes (12 weeks, Sept.-Dec. 1994)

Free laformation Session:
Thursday, Sept. 8 at 18 h30
Call to
Tel. (1) 47204499



Don't miss the upcoming Special Report on

## Aviation

in the September 5th issue of the newspaper.

Herald mant ribune

## Protesters Wreck Japanese Exhibit In Seoul Museum

## 

SEOUL - Soutb Krsporeans angry at a Japanese plan to
atone for wartime atrocities attacked an exhibitit of Japanese
ceramics ceramics on Friday, dapanazing
valuable artifacts, witnesses

I.F.I. is the one and only publication devoted to providing unbiased coverage of this fast developing sector of the financial world. Reactions to I.FI. have been highly enthusiastic, demonstrating hat the magazine is badly needed

Ifound to be of great interest:" Gibert de Botton-Charman - Giobal Asset Management. You have mato our inchesty appear as exciting MarciL Landeati - Chaiman -Oympia Capital Management:
Agereat diversiy of valitable information Sif Warc Cochrane-Eurppeani Director-G. T. Maragement
"It is very inderestinge and professional. eanfaul A: Fianca-hitemational Director. Crossimance SA.

Litreads bitifintly and appears to be receiving MarkAdorian-Managing Director - Micropat.
$\frac{\text { Topics include: }}{}$ Fund analysis and performance. - Opportunities and piffalls in the markets - Developments in investment management.
Custody and administrative issues - Regulation and technology - Personality profiles.


## Exploding the Myth of Pont-Aven



|  | German and <br> Austrian <br> Art <br> 13. October |
| :---: | :---: |
| Emil Nolde (1867 Estimate: | ). Herbstmeer XVI. ,000-450,000. |
| Christie's second highly Austrian Art will rake p <br> The sale will include wo Menzel, C. Spltzwes M. Liebermann, E. Nol Roteluff, F. Marc, C. W. Kandinsky und $M$. $E$ | rtant sale of German and ol 13 October in London. by C. D. friedrich A. von von Alt, L. Corinth, L. Kirchner, K. Schmidtxmüller, K. Schwitzers. |
| A selection of works exhibition in Germany | led in the sale will be on following dates: |
| 9.-11. September, Dresden, Albertinum, Galerie Neue Meister 13.-14. September, Christie's Berlin, Fasanenstraße 72 16.-17. September Christie's Düsseldorf, Inselstraße 15 | 19.-20. September, Christie's Hamburg. Wentzelstraße 21 <br> 22.-24. September, Christie's Frankfurt, Savignystraße 42 <br> 26.-27. September, Christie's Munich, Residenzstraße 27 |
| For further informarion please contact Mayella Figgis in London on (4471) 389 2551 or Birgid Seynsche in Dusseldorf on (4921 I) 4982986. <br> CHRISTIE'S <br> S Kuly Smet. St. Jmmiv Lendeni SWIY (x)T <br>  |  |



Penny Arcade Arcana
Coin-Operated Devices Upfor Auction

| By Rita Reif Nec York Times Service |  |
| :---: | :---: |
|  |  |
|  |  |
| Ferris wheed, listeming to the oom-pah-pah of the carousel and eating cotton candy. |  |
|  |  |
| "As soon as 1 could smeak away from the |  |
| sargeon "Td head for the penny arcade" As |  |
|  |  |
| a |  |
| "that was gambling - outright sinning So |  |
| when I got caugh he read me the riot act ${ }^{\text {n }}$ |  |
| 1964 when his wife, Nancy, gave him a birth- |  |
|  |  |
|  |  |
| tion of 1,000 bits of ancade and fairground paraphernalia, one of the largest and most |  |
| camprebensive ever formed Sothely's in NewYorl will arcion |  |
| Yoris will anction the lot on Sepl 16 and 17 in a sale expected to bring about $\$ 1.8$ million. |  |
| This is American history as seen through a fun-fair mirror," said David N. Redden, a Sotheby's senior vice president. Although |  |
|  |  |
| coin-porerate vendiong pambling and mmsicmachines were diso made abroad, be said |  |
| those produced in the United Slates are amongthe most prized by collectors. There's some- |  |
|  |  |
| thing pretry universal in their appeal," Redden said "It's a raucous form of Americana" |  |
| The penny-drop gambling machine that inspired Smith to accuire more of these do- |  |
|  |  |
| vices is not for sale "We're keeping it as a memento of the collection in which the entire |  |
| family shared" he says The Smith' five |  |
|  |  |
| them, a scill they leamed from their father,who had apprenticed as a teenager on the |  |
|  |  |
| broken wheels, gears, tumblers and household appliances in his own home. "I was the one to fix the clocks, the door locks and the |  |
|  |  |
| one to fix the clocks, the door locks and the washing machine," Smith says. |  |
| T IRTUALLY every onco-armed bandit and Chiclet dispenser owned by Smith is in working order, thanks to the efforts of his family and Gary |  |
| Taplina a restorer who was matde corrator of |  |
| children are grown and live elsewhere, says |  |
|  |  |
| To ease the separation from his pinball machines and carousel beasts, Smith is focusing |  |
|  |  |
| these days more on another bolding gmassed |  |
| over the last 15 years: postcards of hospitals. Among the surgeon's pro-1950 coin-operat- |  |
|  |  |
| ed devices that come alive when fed a coin is a 1930s life-size belly dancer from the Palisades Amosement Part in New Jersey. Deposit a <br> For a cent, a test of strengt |  |
|  |  |
| Amasement Part in Nezy Jersey. Deposit a dime ind rols its eyes and shimeies Soth |  |
| eby's expects thas the novelty will sell for machine depicts Admiral George Dewey at ahout $\$ 1500$ With a 1008 red-whiteand- the Battle of Manila Bay of 1898. In another |  |
| blue metal "shake with Uncte Sam" strength a successful player shoots poison pills inio |  |
|  |  |
| hard nnough to ring the bell. The auction "These machines reflect what people price may be as much as $\$ 9,000$. thought about worried about and the ways |  |
| Priceme machines are a cast-ivon time line of they had fun," Smith says. "And in the years |  |
| popular obswavions and objects that Ameri- when thcy were popular, there really wasn't a cans romanticized: bascbaril football, hockey lot elke to do for amusement. What I still |  |
|  |  |
| and horse racing. Transportation via balloon, bicycle, ocean liner, airplane and automobile. | marvel at is how well those iron and oak |
|  | machines worked. And today, ouly about 1 |

## 

Montepulciano Celebrates a Famous Son

elder
the
ther
For
olde
Th
an
and
the
Biag
ader Sangalo looks like a cozier version of Trence The Contuowi Monlepulciano io's The real pearl, by till tive same Sangallo, is
 er viowimg on the from its coster for clear-
Unill the cad of the yanciano. Unil the end of the year, all the monuments are numbered, latelod farmished
and catalogued for a grand walking tour in and catalogued for a arrand walking vour in
honor of the sont anniersary of the
death of Montepalciano's most famous death of Montepplciano's most famous
son, not an architect but a poet A Anolo (or Son, not an archintect but a poet, A Agolo (or
Angelo) Ambrogin (154 bot better
nown as Poliziano, which he Lnown as Polizianon, whics hee took betrer
the town's Latio name, Mons Politianus. Poliziano (or anglicized as Politiann) was Phivian prodig whoo translated The Hiad boy fled to Forence, where he found $p$
toction from Lorenzo de' Medici From 1473, the Palazzo Medici, was his
home. He tutored Lorenzo's heir, Piero, and the other Medici children, micuadin woo future poppes. Leo X and Clemcan VII, ail the while witing his first epic poem "LL Lorenzo's brother Gilliano, assassinateo
in the 1477 Pazi conspiracy which Poli-
iano hatpod Iorenzo escap in the 1478 Parzi conspiracy, which Poli-
riano helped Loreño escape. "Le Stanze" Poliziano's Tuscan diale
Polimiano's second masterpieces "La Fa-
vola d'Orfeo" ( 1480 ), resurrected the myth of the poet seeking eternity through musi and poemy. The play bas inspired artists
from Monteverii to Coctean Fims ont
 Orieco myth will be show
ciano from Sept 15 to 30 . Florence Lumsden writes about the arts from

## BOOKS

Wrehitert 4a 01.1 ins


A'90s Architecture With a '60s Vision


## 

## FOR SALE/SOLD








Mart Chagall (1887-1985), Young Eride Among Roses.
guache and pastel
19th and 20th Century Paintings, Drawings and Sculpture
Setenter Aution
the sale
 Rubin, Danziger end A Arikha.
Vizuige Dan Hotel, 21-25 September Enquiries:
Anke Adler-Slottle or Matutinijs Erdman in London on (4471) 8399060 , Nathalie Zaquin in Paris on (331) s0 769570 , or
Maria Reinshagen in Zurich on (411) 2020505 . Catalogue Sales:
Ondon (4471) 3892820 Paris i331i 425017 bo

## 器卒

CHRISTIE'S


White House Denies Irish Aide's Report Of Clinton Aid Offer
$\underset{\substack{\text { By Rumb Marcus } \\ \text { Wemingon Pars Smice }}}{ }$


 ton had pled ged addition
nomic
processes in 1 Iretapport process in Ineland.
IPsesident Clinton gave his
plegige that he wanted to assis
further." Mr. Spring, who also lurther." Mr. Spring. who assis
serees as deputy prime minister
said af
 niument White House press
Becretary, D. Dee Dee Myers, said
Mr. Clinto had promised secretary, Dee Dee Myers, said
Mr Clintor had promised no
such thing She sid he had told
Mr. Spring that he would like to Mr. Spring that he would like to
find a way to hhelp bolster peace
but had also mad ele but had also made cleart the "se
vere huddecary constraist" un
der which he was operating an the need to ohatain congreresio-
nal appproval for direci assisThe United States currently
contrihures $\$ 20$ million annual contrihures $\$ 22$ million annual
ly for projects on both sides o

NATO:
Paris Steps Closer Concinued from Page 1 warships and cargo planes from
NATO- in practice, the United States - to allow Eurropean
forces to carry out heir own
miscions. Despite these U.S. overtures.
France has hlocked bids for closer ties, apparently because
of President rrancois Mitter-
rands sears of losing rand's fears of losing domestic
stature if he hreached Gaulist statare ir he hireached Gaullist
doctrines of keeping the alli-
ance at arm's ly as last spring. he French ahrupty ordered out of a meet-
ing on miditary matters by a
telephone call from Mr. MitterEands office,
Eccong that, a presidential
aide said Friday that Mr. Mitterrand had agreed this time to the principal question of the
dyy will be Bosnia," where French tropss will be exposed
to the fallout from any NATO
militry action In fact, Bosnia does not fig ure prominently on the agenda
NATO officials said. The political position of $\mathrm{Mr}_{1}$
Mitterrand has
vercly becauke weaked vercly because of the erisingpop-
ularity of Prime Minister
Edouard Balladur, a conserva--
















## 


UNTARLAN UNNVERSAUSTS Ww


 terpart among the Protecstants
with whom he must ventuanly
make peace if Northern Ireland make peace ii No Nthent Ireland
is ever to refurn to tor maley,
They donit know how' to play the don't know how to
game ticical and media
trian said Robert Bell, a hiscoian who orrew up ip a a Protes-
tant publii-housing project and
day supervises a huse archive oday supervises a huge archive
on Northern rieland's war at
the Linen Hall Libry in Bel-
ast It It a closeds fast "IIts a closed sociely Irts
monolithac That comes from
being under siege for such a "What." so sad about it is
Whywat zo the best cause of all said hey re the magority.
This Protestant identity
problem is not mercly a conse-
 quence of poor modia relations
or faided poilitital ohhying It
rum detp int ite community


BELFAST: Ulster Protestants Dig Through History in Search for Identity

| Confronted with the rumhlings of an international peace process they neiker sought nor encouraged, Northern Ireland's Protestants have embarked in recent years on an energetic. unfinished search for their own sons that can be applied to the new political challenges. <br> For many Protestants. when they hear the famous IRA slogan, "Brits Out of Norihern Iregoal in peace talks, "We would not perceive that as being about the British Anmy", said George Patton, general secretary of the 80,000 -member Orange Lnstitu- tion the provinces most influential Protestant religious, political and civic organization, <br> So, as Britain has moved to bargain first with Ireland and now with the curlawed MA Patton sad: "We were brought facc-to-face wilh the reality that we were not being treated as the sest of Britain. So we asked, |
| :---: |


|  |
| :---: |
| nrung up around North <br> and. Lost Protestant po <br> Protestant schoolchil- <br> re dispatched on field <br> o France, to see where <br> died for the British Em- <br> World War 1 hatiles. |
| reat warriors of old. istoric mythological have been resurrecte on to fight their cause assary, to the last man. |
| This iconography is now unning up repeatedly in the of the key Protestant terrorist roups. |
|  |

##   

.


 gh





## 







 Mind


## ULSTER:

Provocation Seen
eeks the reunification of










 Sinn Fein will be treated like
other poilitall partits and al-
lowed to join all-party talks owed to join all-party and talks on
Northern rielands future three
months after the cesco



## peace hluupprimL Mr. Ad said he was sure the IRA had anticipated such

ataac
ofd
old
And he repeated Sinn Fein
Ance ind ind ind ins that British seccurity orces, especially the Protes-
tant-dominated RUC Potice-.
nen, were colluting with Prot men, were colluding with Prot-
estant extremists to fight the
LRA.
 ying out these attacks," hc
said. Y̌u may pooder on the
weapos that are in the hands

## of the death squads couttey of the British military, Brivin. meankile, insisted that it was simply coincidence

Fresh Expulsions By Bosnian Serbs 566 Muslims Shifted, UN Says
 ir ANDE 118 (HDEX 118


## An Inspiration for Diversification

## Reliance Industries Buys Into India's Infrastructure

By Kevin Murphy



| India are unsustainahle without a flood of private money into the inadequate infrastructure. <br> The situation will hecome even more pressing as India further dismantles tariffs on many imports that will force its economy to compete internationally on pricing, quality and timeliness. <br> The potenial in India is tuly humongous," Vyas Mahesh. execuuve di- rector of the Center for Monitoring the Indian Economy, said of an infrastructure sector now starved of funds but still without the final policy framework to without the final policy framework "But a possible crisis is looming." <br> Done properly, India gets the roads. phones, power and pors it needs but which its central and state governments companies. local and foreign. develop strong new lines of husiness. <br> Mishandled, the kind of diversificaal business trends overstretches the parent groups and India gets a hodge-podge of poorly conceived ventures, hohhling long-term growth <br> We're not jumping the gun, not leavng our core strengths." Anil Amhani said. defending a series of potemial moves into telecommunications, private <br> See RELIANCE, Page 13 |
| :---: |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |

## Pay Isn't So Bad, U.S. Jobs Study Finds

## ${ }^{\text {By Joban M M Bery }}$ Wastrngton Past Sence UASHINGTON The U.S. economy is creating rela tively bijh-payingiobs at a rap id clip rather than just provid ing work for more hamburger ing work for more hamburger flippers and discount-store clerks, according to a new La clerks, according to a ne bor Deparment stuy. While the study found While the sudy found that mostof the nearly 4 million jobs added from 1988 to 1993 were added from l.988 to 1993 wera in low-paying industries such as services and retailine most of



## U.S. Jobs Data Show Growth Is Solid but Slow

## ECONOMIC SCENE

Do Japanese Methods Always Work?


CURRENCY \& INTEREST RATES

## 

## Renault Profit Soars Despite Flat Sales

| Compted by Our Siaff Frown Dippatches PARIS - Remault SA, the -ared maker |  |  | Volvo hacked out of a full |
| :---: | :---: | :---: | :---: |
|  | Augustcompared wiul tee cos | francs, compared cith a moss of | Bloombers Reuters, AFX) |
| cars and trucks. ssid Friday its | French automaker PSA |  |  |
| firs1-half pretax profit more than doubled over the like period last year, despite coly a tiny |  | The French government's |  |
|  | the way |  |  |
|  |  |  |  |
| od last year, despite coly a timy increasc in sales. | by R |  |  |
| The increase was due mostly to capital gains. | francs, or 76.7 percent of group |  |  |
|  |  |  |  |
| Renault seported a first-hall precax proit of 1.72 billion compared with 764 million francs a year earlier. | Income from imancial opera- | begin its sale by Sept 15. |  |
|  | nons jumped ${ }^{\text {do }}$ | Friday's results "may even |  |
|  |  |  |  |
|  |  |  | pany's Autosuropa joint ven- |
| But its flat revenue underlined remaining prohlems in the French car industry, where overall sales are up 6.5 percen percent last year. |  |  |  |
|  | arime | analyst at MIA in Paris, said. |  |
|  | Renault also had a one-ume gain of 302 million francs from |  | cy influences and a heightened competitive situation have |
|  |  |  |  |
|  |  |  |  |
| Overall auto sales in France | , |  |  |

## Broadcasters Become Juicy Targets

 Imminent Rule Change Whets Interest in NBC and CBS| The Batte to Be No. 1 <br>  <br>  <br>  |  |
| :---: | :---: |
| 5 |  |
|  |  |
| $\mathrm{H}_{1}>$ |  |
|  |  |
|  |  |
| $0$ |  |
|  |  |
| Electric Co., which owns NBC, declined to has seen the network decline in almost <br>  |  |
|  |  |
|  |  |
|  |  |
| ers that have prevously tried to walk awayfrom the network business.Just two months ago, Laurence A. Tisch. |  |
|  |  |
| Just two months ago, Laurence A. Tischthe chairman of CBS Inc., aqueed to pum the chairman of CBS Inc, apred to num |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |

Lower Bond Prices Drag Stocks Down


U.S./AT THE CLOSE MCI Kills Deal With Nextel WCA Kin






## Western Union Bid Tops \$1 Billion






 Abbott to Buy Part of Spanish Firm


 Federal Paper to Restate Earnings NEW YORK (Khight-Ridder)-Federal Paper Board Co. said of 1 The beompans of cid dit






For the Record

## IYSE 4urn

the Record
it would acquire Textron Inc.'s Lycoming
 mpriket and recuce Textron's dependenci on government defense
worth wort
General Computer Conp said it agreed to be (Blomburberg)
National Data Corp. for 514.25 a share or buyout would comibine two leading suppliers. of information services wo the heallth-care industry.
C itibank was fined $\$ 16.3$ million by the Indian goverumbent for it role in a stock market scandal. Sources said the bank had

## WORID STOCK MARKETS



U.S. FUTURES

 First-Half Net




 Fops ${ }^{1} 1$ Billion





ispanish Fivm
 ponm hecutical And he hemical disappointed investors with gian
ing
new
rep
nen



## Prosecutors Open Inquiry Into Fust Share Trading

## A Halo Becomes a Target

Body Shop Battles to Repair Image


## Slovakia Retries Privatization



## Net Rises At Pearson;

## Sales Fall

 jumped 50 percent, but it
warmed that results may not be
strong in the secold as stron hin resulits may not be be hen half be-
cause first-half resculs were bolcause first-half resuls were bol pearson earneded fetans. million
siot million) before ( 107 million) before taxes in
bhe first six months of 1994 , but
 gains.
Saves were $E 648.8$ million,
down 121 percent because of the down 21 percent because of he
spinoff of its fine china busi-
ness. Royal Doulton. Pearson said it planned to
complete its uransformation
 of iis stake in the oil services
group Cammo Internainnal. valned al around S16 mannilion
Pearson's book division which was its strongest seclor in
1993, had a loss of f7 1993, had a loss of $\mathbf{~} 7$ million.
The newspaper division.
which includes the Financiai which incluspases the Hivision
Tinancia
Times, was the best performer Times, was the best performer
in the half. increasing operating
profit by 66 percoenh to $£ 36.8$
million Thames Television the cor
 division, contributed Eil.3 mill
lion to profit.
it would prith parson said fiftb broadcast chevision channel in Britiain if the govern
mennt lid not incrase the cbannel's planned geographic cover
age from 53 percont

## Schroders Posts Higher Profit <br> Sith <br> 隹 nise in inst-half profit as the merchant banking concem's asset management arm perasset management arm per- formed weil despite recent formed wet despite recent tumbulence in maricecs, the company ysid Friday, Company said Friday. Bolstered by a doubling Belstered by a doubling of earnings at Schroders ln- veiment vestment Management to- tal pratax profirlorse E103.2 million $(\$ 159$ milL103.) million (\$159 mil- lion) in the period. "Given the state of the markets, uhis is a remark- able performance from able performance from Schroders investment managemeot side. ${ }^{\text {Martin }}$ mannagemeot side" Martinn Cross, man analyst at UBS Lod., said.

NYSE










Look for
the upcoming
travel
competition
with a chance
to win
free airline
$\frac{\text { tickets. }}{\text { ticraldemeribune }}$

## Very briefly:

-Delhaize "He Lion" SA said firss-half ner prefir rose 73 percent
to 1.74 bilion Belian francs ( 554 million), on cost-cutting at its U.S. division and higher sales. Lcquire a SE.9 perceni stake in Sociedad de Aparcianientoos de
Barcelona SA fom Banco Samander SA for 13.7 billion pesetas
( 104 million). (\$104 million).

- General Electric Co. of Britain said sales and profit in the year
ending March 1995 were running slighlly ahead of a year carlier - Russia's anticipated budget revenue could he sbort by 55 percent
this year becausase of a steep pall in ind uusrial oupput inefficicent tax
collection and lower-lhan-expected inflaion. a governmerit official said. - France's economy as measured by gross domesuc product wil
grow 2 percent of more this year. Finance Minister Edmond
Alpbandery said. Alpbandery said.
-Germany's economy expanded 2.3 percent in be second quarrer
from 3 year earlier, Transportation Minister Mauthias Wisman
said
Danish Cleaning Company
Renews U.S. Listing Plan

| Compled by Our Suff Frum Dipperim | Sue and the introduction to tak |
| :---: | :---: |
|  | ISS uithdr |
| did | Board lis |
| e world's | what it called difficult market |
| , |  |
| apain to list its stock on the w York Stock Excbange. | With he ISS B share trading |
| The president, Poul Andreas- |  |
|  | dreass |
| ilion kroner $(\$ 80 \mathrm{~m}$ | nancial consulian |
|  |  |
| st 6 million American deposs | dul |
| y receipts, representing |  |
|  |  |

 companies syid Friday it would whal wiulons.
ny aragin oo list its stock on the Th Suck Excbange.
Tine president, Poul Andreasin proceeds from the issue of at
 are planning for the is- (Reuters, Bloomberg)


## INTERNATIONAL <br> Classified MARKETPLACE <br> CLASSIFIED MARKETPLACE

| Mondemational Conferences and Seminars <br> Tuesday <br> Education Directory <br> - Wednesday <br> Business Message Center <br> - Thursday <br> International Recruitment <br> - Friday <br> Real Estate Marketplace, Holidays and Travel <br> - Saturday <br> Arts and Antiques <br> Plus over 300 headings in International Classified Monday through Saturday For further information, contact Phillp Oma in Paris: Tel: (33-1) 46379474 -Fax: ( $33-1$ ) 46375212 <br> Iterald entubur. |
| :---: |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |



# Japan Trade Gap Widens to Record, Led by Electronics 


$\qquad$

Conimed trap Pege

 $\therefore$ midill Thite 19goswe dididil hoow


 kamine procssid novermen ound recanty manminumom






## A Hot Stock in Taiwan



The iniaal quesuon is. what are investors
ging do when they ind out they cant gee
TSMC shares, said Michal Huge elecrovics industry analyst with Jardine Fleming Securui-
ties Taizwan ffter hant invesment decisions
will be based on will be based on where Taiwan Semicond
 which is 36 percent owned hy Philips Elec.
tronics NV, are growing rapidy. P is the
biggest player in ooe of Taiwan's healthiest bigest player in ooe of
industrese, Mr. Hung said
The company's net profit in 1993 aimost
quadrupled and strong growth is continuing quadruplece and srong growth is continuing
this year. Net earnings in the firss half of 1999
soared about 160 percent fir soared about 160 percena from the first half of the previous year. to 3.7 hillion dollars, on
sales that climberd 10.8 hillion dollars from
5.0 billion dollars year earlien 5.0 bililion dollars a year earlier.
Taiwan Semiconductor, Tawan Semiconductor, ssun off from a
government research organizaion im 1987 ,
has thrived on rising olobal demand for government research organizaion in 1987 ,
hater chips.
pon rising global demand for com-

## Manila Looks Into Interport Trades

$\qquad$ executives fither
dence of violaions
The investigation Interport's ona--day stems from
47 prercan on
4ind trading. The guin tigigered a
oneday suppension of trading
and a preliminary investiagin and a prelimpinary investigation
hy the stock
hy the stock exchange.
After a three-week inquiry,
the exchangef found that the
fact it had negotiated and
siqued a stock- -wopa areement
with Ganda Holdings Bhd. with Ganda Holdingers Rhd
Madaysian company. until a
trading closed Aug. 8 . Interport executives and
Camily members raded the stock, amemberings traded thana 29
billion sharre on the basis of privileged information abou
the Ganda deal a stock
change audit report said.

RELIANCE: After Bolstering Capacity in Its Core Industries, India's Largest Company Plans Diversification
China Delays
New Cuts in Workweek


 Daily reporred Finday.
sharing, Merment hours, or six days, to 44 hours. or
five and a halr days, allowing workers to have a two-day w
end every second week Rhumors have circulated China wal the 40-hour work
week would be introduced 0 ce 1 to coincide with the 445th Ochi-
versary of Communist rule. But the Labor Ministry said it would not sar Minch ot thy shid 40 -
hour week untilit was persuad hour week untilit was persuad-
ed that the 44hour weck had
beenalifective in boosting effibeen effective in boosting effi-
cieny as wall as siving workers
more leisure time. So far, the evidence has been
favorahle. In he firs six
months, China's gross domestic monhs, China's gross domes
product rose 1.6 prcent
Separaety, Separately, analyscs said Chi-
na was reteasing food stocks
and stocking up on imponis to try to conirol inflation and pre-
vent food shorages Reuter ported from Honge Koungs Rad
weather in various parns weather in various partso of the
country has affected rrai, oil-
seeds and sugar crops. making it essential haat stocks he rem
plenished, the analysts said. sive com
agenda
athe "There was a lot of talk that




 clever move hy management
that will ultimately be to shareholders' benefitit if they are longterm investors." With analysts predicting solid earnings growth $\begin{aligned} & \text { Netein- } \\ & \text { wor Benson Securities expects }\end{aligned}$ Rorl Bencon Securities expectis increase hy 4 and percern opert the
next three years-Mr. Ambani remains confident Mr. Ambani-

we should bave same financing
opportunuties as our glohal
competiors. compecitors."
In ling. Reliance was the
first Indian company to issue sish indian company 10 foreing investor
through the use of $f$ lohal despo through the use of leloal depos.
itayy receips. or or forcep-cur-
ency-denominated securitie rency-denominated securities It also made the largest equi-
ty linined coneverible Eurohond
issue, which it soon follonel issue, which hit soon followed up
withba controversial wecond
global depositary receipt issue. with a controversial sect
IIobal deposiary receipt is
India's largest of date. Ciritiss say the second issue
was a purely opportunistic was a purely opportunistic
cash-raising exercise that came at the high point of a flood of
Indian issues that had overlodian issues that had over-
whelmed demand and prompled a temporary plunge in prices. But supporters srgued it was
a typical move from an ageres-
Investor's Asia


## Very briefly:

 - Diversified Resources Bhd of Malaysia plans to assemble and
manufacur Korean infantry fighting velicles and similar heavy equipment in Malaysia, the company sid. Central Cina Display Laboratory, an electronics company, is
suing Goldstara Co. ©if South Korea and is demanding 4.5 million
Hong first such case in China, an official repors said.
Keny Graup, owned hy the Malaysian-Chinse yycoos Rohert
Kuok, has reduced its stake in Telesision Broadcasts Lad. Hong
Kong's largest television company, to 19 percenn from 26 percent. - Japan's market share of new ship orders soared to 54,9 percent in
the first half of 1994, helping it to retake the lead in shiphuiding orders from South Korea, whose share slipped to 16.5 perceot.
Goodman Fielder Profit Falls

 ercent amid an effort hy dissi- Brokers said the latest Gooddent shareholders to try to re-
vamp ton to the the group semming to
tion
launch a boudroom coup. Mr profin was 93.4 million Ausdown from 182 2 million molillions year cartier Sales fell 5 percent,
o.771 hinion dollars.
The dissident investors. led
launch a boardroom coup. Mr.
Shears proposes to appoint
himself and three other nomiaees to replace four directors.
Goodman stock fell itree Goodman stock fell three
cents to 1.43 dollars.

INTERNATIONAL CLASSIFIED


## IO OUR READERS IN FRANCE

It's never been easier to subscribe and save with our new toll free service. Just call us today at 05-437 437





HRST COLUMN A New Look Ata Very Old Story

$T$
 When somebody does finally get round to organizing one the following will
be this cohnming entry: Workers of the
Worrd Untie!. Then again, $n$
 world to wite and smash capitalism, as
Hise were chanored to do in the commu-
nist Party manifesto, has left
 the workers within thet sore successsiul
the more complicuted the Inancial knots hhe more complicauce the
that they are asked to untie.
In theory wort thin In theory, working outside one's horse
country should be a pujid financial bo
nias The remumeration tion for those who prefer or coampensa-
jargon-is supposed to providens
benerits jargon-is supposed to provide fimancial
benefits to counterazalance ihe stress of
changing countries, perhips chan ling countries, perhaps learning a hat the company picks up the tah fo fiving allowanco, axn the the has a biary giges
straight into a bank account domiciled in a pieassgly obscure location
The reainty is all too fiten a practical
 coumtry the topics that he modern finanthe thingesit does worst This is suprising given what appears to be an ever-increasmarerational borders. Though you might
argue that this is an old story: Goot mangers are good at managing most
Phings, but often not their own finances.
$\qquad$




placement before returning to the United
States. Aosumer reason for not hiring more for-
eigu nationale as execuiver, at least in the
beciuning of an in beginning of an international expansion
program, is that companies going global program, is that companies going global
need their managersto be able io luncion
effectively in as many forcign lands as effectively in as many foreign lands as
possible
To mainuain a corporate culture that is To mainuain a corporate cullure that is
globally competent", said Mr schel.
"you need to have an exchange of execul. you need ot have an exchange or execy-
zation and it permeates the entire organi-
 the U.S. and moving among other coun-
tries.-
The ideal, of course. is the "global exec--
 world who moves efforlessly through sev-
eral cuitures. But tor most U. Compa-
nies, that indivivual is sill in in te fupe nies that individual is silil in the future-
Ony an esimated 25 percent of chief
executives at
 nues, have worked outside the Uniled
State.
However, say analysts, it's a fair bet that nearly all of those now moving up

## The Survey's In: Although Costly, Good Expatriate Executives Are Sound Investments

| Mowize Atamgements | Tax a other payments | Travel \& Leave |
| :---: | :---: | :---: |
| msurance in transit | Medital insurance | Employee's ait fare to host country |
| 94\% | 100\% | - $80 \%$ |
| Sea freight | Cost of living allowance provided | Spouse's ait tare to host coumtry |
| 85\%. | 99\% | 74\% |
| Storage | Tax eqantization provided | Employee's home leave fares |
| 78\% | 97\% | . $59 \%$ |
| Air treight | Trax protection provided | Chlideren's home leave fares |
| 70\% | 96\% | -30\% |


| by 150 perceent over the next three years |  |
| :---: | :---: |
| ter thic survers's completion show that hu- |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
| But on the whole, (our) company is not giving more money -it is curcing back |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
| Expense poibics or companies Tesedin |  |
| erlands, as reflected by provided by thepolicies relate to expenses provirives whocompanies for their own executry to work leave theabroad. |  |
|  |  |
|  |  |
|  |  |
| cices on housting for internatio |  |
| provision of a housing allowance is com-mon, as is payment of host-countryuilities and insurance expenses. Home pur- |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |





-

## ------------------------------

## INVEST YOUR FUNDS IN DENMARK

```
Please choose two of fte imvestment opportunities isted bel--Geared ivesmen
O
M
O Bond Funds
5 bond funds in different currencies and wi'h different composi-
Lions. E.aro-Inves
```



```
COPENKAGEN LONDON -UURICH - hAMBURG GIBRALTAR - FUENGIROLA - LSBON
O Doorar Invesment Paccage USD-related currencies. Gea-
red invesment.
Trade, safe-kepeping and porrfolio management of inerraaional Trade, sate
securibes.
```




Heading Off Culture Shock Aids Success

|  | By Barbara Wa |
| :---: | :---: |
|  | \( |
| ) UETURE shock is one of the most expensive and least under stood aspects of internationa |  |
|  |  |
|  | altaral malaj ustment", comm |
|  | Lary Wederspaho, vioe president of Pru-, |
|  |  |
|  | o say that it is all in the sufferer's head. |
|  |  |
|  | failure rates in U.S. companies due to bure shock syndrome are commonly as |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  | ment as quiclly a |
|  | :ainces continue to be paid, but these are increasingly being supplemented with |
|  |  |
|  | increasingly being supplemented with ;cioss-cultural training courses. |
|  | - "The artitude of corporate America is "cradually changing" said a spokesman |
|  | ational Orien |
|  |  |
|  | :aje acknowledging the fact that to operate |
|  |  |
|  | -competitively in today's global market. - employers have to be culturally sensidive |
|  | :and flexible in their business dealings." <br> . Many expatriates will experience their |
|  | st taste of culture shock in the new job <br> cif. Cultural induction courses, which |
|  |  |
|  | ically last two to three days, emphasize |
|  | :the importance of an open-min |
|  | :tude in the workplace. As well as providiing information on the destination country, cultural trainers will also try and make |
|  |  |
|  | 'try, cultural trainers will also try and make - transferees aware of their own cultural |
|  |  |
|  | - tancy for corporate transferees, the unpre- |
|  |  |
|  | d transferee can inadvertently put up iers on the first day on the job. |
|  | Anglo-Saxons are often perceived by |
|  | one should always. shake hands with |
|  |  |
|  | author of "French or Foe," a witty and author of rench or Foe, a wity and |
|  |  |
|  | informative analysis of Franco-Anglo 'Saxon communication. |
|  | do assimilate into the new culture |



 adapting to Jo Japanese business methods.
adusins often takes place in the evening
and in social settings such as restaurants.
 able or possible for a woman wike pary
in these businesg getcoechers. she will
have ot discover other ways of gianing
access to Japanese business circles.
 trailing spouse - unually the female
partner in arelationship
the new cullure. Riva Benneit didecte into the new cullure. Rita Benneit director of
Bennetl Associase. an interazuion relo-
cation consultancy specializing in cross-
 of ten left to face linguistic and lifestyle
bamiers was well as difrerence in values
and perceptions completely alone.
 that a cup of coffee and de good ive are not
viable solutions to acareer and lifesyle dis-
ruption, companies are staring to design ruption companies rae staring to design
programs to help the accompanying
spouse. Spliss Bennett said that par of the an-
swer may iie in beeter candidatie'scouse
assessment and selcction as
 mineal questins at ant ing required.
mell Alantic, the U.
Benl Allantic, the U.S. Lelecommunica-
tions ocmpany, has been sending ranser-e-
ees and their families on cross cultural
ces and their families sn cross sultural
training courses since 1 199. Many com-
panies are siil hesitant about allocouins
resources to cultural training because the
results are not always apparent and easily
measured." said a company
measured." said a company spokesman.
"Howeve. we have found hit tecont
transferees who teceived ireining adapied transferees who received training adapted
to the new wulure and became Froducueve
in a shorter time span than those who were
 We now have fewer failed assionments
and our ransferes generally stay on as-
signment longer."

## New IRS Rule Threatens Partnerships




## Navigating the Do-It-Yourself Move Minefield

Steeler Offense
Puts Cowboys On the Defensive

 all 218 pounds of Barry Foster fight down the middte of their rubuyint derfecasse, relentlessly, ceaselecsly, ontil they stop him If they ever do.    And if Foosing getse ired or nededs feemplays off, theyll throw in ookie Ban Moris, their top exhibition rusher. <br> STmere's nothing in the torld 1 love more on the sideline than seceing Russell Maryland and Charles Haley and Tony Tolhert clock up. Pisusburgh will try to do that to us." Perraps the only thing Foster distikes more than a pack of bitring lincbackers ona third-to own draw is a pack of reporcers, and he usually dodges the Pitsburgh media as effectively as he  ing from puishecediaf fors his unfriendy bechavior. What Foster has said so far about his surgicar. been viruualy nowing, althourgh he now says heis's rrppperecent ant heale has  he ball orly 2 titimes in three exhibitions. "Wie feel good about where Bary's at." Cowher said. Right now, that's back on the field, ready to phay Sunday  rushers in 19922 Emmitt Sminth and Foster - but also obecoupe  I we team to ago out andin set the cempo for the res Beating the two-tiome defending Super Bowl champion Cowboys would set a positive tone for the Steelers, but keeping Foster healtiy and productive would be even more important. Forster, the AFC's top rusher with 1,690 yards in 1992 was again gaining nearly 100 yards per game when hhe was hurt mídway through last season. How mugh did Fosters injury hurrt? The Steelers were $6-3$ with Foster playing and $3-5$ without him.




## New Player in Strike Talks?

NEW YORK-Bud Seligg bassbalrs acting commissioner
tints that he may soon directy enter the negoiations with the players in am effort to end the three-wect-old strike. In telepphone interview late this week. Selig was asked if he
hhought it wwa time for him to meet wwith Doanald Fenh, he
players labor leader layers' labor leader. "My on ne response," he replied, " "is Untion now, Seligu owner of the Milwawkee Brewers, has chosen to rempain away yrom the bargaining table, consulting
long-distance with Richard Ravicch the cubs' chief labo
 which he also heads, and the owners generaly.
did ne det deniberatecty did not name himself to a group of 12 owners and other chul
executives who met with players at the bargaining table over execarives who met witit players at the bargaining table over
two days last week in the most recent bargaging seasions.

## Jets and Bills: Will Kelly Make It 11?

rushers Wiliam Fuller and wean miss pass
KANAS CTMY at NEW ORLEANS:
 las season. Chieff quarterback Joo Mans-
tana is 142 against the Saints and leads active quarterbacks with a .718 winning
percontage. COMMENT: I's early, and Montana
looks sharp. The Sainst yave a new quar-
terback in Jim Everett hat basically terback in Jim Everett, hat basically
theyMre running the same old offense.
MINNESOTAT at GREEN BAY: KEY
$\frac{\text { STAT: Vikings quarterback Warren Moon }}{\text { NFL MATCHIPS }}$ has completed 62 percent of his passes
since 1 1990. Green Bay kifker Chris Jacke
has has not missed a PAT since openiog day
1990 12 In a raw)
COMMENT: The Vikings had the No. 1
 Green Bay came out ahead with the addi-
tion of defensive end Jones from the Oit
ers.
SEATTLE at WASHINGTN: KEY Ers. SEATTLE at WASFINGTON: KEY
STAT: Searie quarterback Rick Nirer set
NFL rookie records in attemts (480). completions (274) and yards ( 2,833 ) last
season.
COMMENT: Redskins quarterhack
John Friez did not have a stefling preseaJohn Friez did not have a stetiling presea-
son. But neither did any of theonger Wash-
ington quarterbacks. Waskington is still ington quarterbacks. Washington is still
going to make isf fortune on the ground.
with Brooks leading the pack TAMPA BAY at ChICAGO: KEY
CTAT: Bucs quarerback Craig Erickson STAT: Bucs quarterback Craig EEickson
completed 72 p percent of his passes in ithe
 line lass season : The Bears get to display
COMMENT all the new offensive toys they splurged on
duxing free agency. punning back Lewis
Thiman a Thimanea agency. Rumning back Levis
frimer Giant, should shine
bile brightest
The Cardina at LA. RAMS: KEY STAT: The Cardinals have woo the last four
straight against the Rams. Lo Angeles
running back Jerome Bettis rushed for unning back Jerome Bettis rushed for

## SCOREBOARD




New York Timas Service
Smiay Games N.Y. JETS at BUFFALO: KEY STAT
 yuarterback Jim Kelly is $10-1$ against
Jess since 1988 : Instead of waining to se
COMMENT: how they measure up in their division an in the AFC, the Jest will get an idea righ

 league with 24.6 yards per punt averag
lass season.
COMMENT: Both teams have nee quarterbacks (Scott Mitchell for the Li-
Ons). Botrteems have big play receivers
Andre Rison for the Falcons and Herman
 has thrown just seven passes in three years
in the NF. Easles conerback Eric Allen
returned four of his six interceptions fo rouchdowns last year.
COMMENT: The Giants' cooch, Dan
Reeves, shook up his defense a weck befor hie season opener. It's the kind of move season games. The Eagies have to woprde
whehere the elbow of quarterback Randal
 verde posted the highest quartertack rat
ing of his career (85.7) last season. Bengal quartersback Devid Klinger rushed for 23
yards last year. COMMENT: A greal of their most heated itvalies. It should be anchored by two Cirst-round picks. tackle Dan Wilkinson and end Danny Copeland.
HOUSON at NDIANAPOLS: KEY TAT: Houston quarterback Cody CYar
son bas a. 74 wimning percentagee (10-4) as a starter. Colts quarterfback Jim Harbaugh is COMMENT: Carlson has watched
Warren Moon run this offense for many
years, and now it's his turn. He should be




 Namity




PI.IIM: 111

DENNIS THE MENACE


## Internationd Recruiment

 Tod: (33 1) 143797936
 or representhaticic
 DOONESBURY


CALVIN AND HOBBES


WIZARD of D


HE REFUSED TO MARCH IN THE
FOUNDERS DAY PARADE BECAUSE FOUNDERS DAY PARAPE BECAUSE
HE THOUGTT HE WASA LOSER



One Man's Hopes And South's Pride


Evan Stewart of Zimbabre, winner of World Swimming Championn-
ships one-meter springboard eveni. China's Wei Lan took siver.
Diver's Gold: African First
 havertien in the one-meter spring- efforsts were poore while Stewast two
favo
board diving finals Friday to hecome jured up a supe board diving finals Fiday to become jured up a superb two-and-a-balf
the first African 0 win a gold medal pived somersautt with his last dive to
 ships.
Stewart 19 , from Harare, pro- were shaking oo o ohe epodium because
duced a superb final dive to iotal 1 was so exicted said Stewart based
 trom the Lan, who registered 375.1 l of Tennessce. nation bad never pre
points. Brian Earley of the United Ao Afican
States took the bronze.
viously won a medal at the world



## Edberg and Stich Zoom Ahead

Martínez, No. 3 Seed, Is Eliminated in U.S. Open

 Micbael Stich served and volleyed IP played welln", said Stich, a first- Elena Likhovseeva of Kazahstan
their way into the third round Friday yound loser at the Open last year. "I won the other early women's match, at the U.S. Open tennis championi- have found my style on the hardocourls. defeating Natalia Medvedeva of
ships.



 Who presented no problems. 16 . Whic the two former Wimbledon Sáncbez Vicario. who won her sec- Andre Agassi continues to advance,
champios wwere romping into the ond French Open tile this year, lost fer a crowd-pleasing if somewhat
hhird round, bowever, a ceigning Wim-


 and seven minutes to claim a place in in $6-1$, in 63 minextes
Sabatini, the 1990 champion, took ture this 1990 and a semifinalist the two
the round of 16 . The 40th-ranked Helgeson, who had 66 minuutes to crush lsahelle Demon- years prior to that.
never beaten Martiner in six previous geot of Framee. $6-0.6-2$. Kimiko Dale "This was a key match." Agassi said.

 Meanwwile, the fifth-seded Edberg Joining Edoerg and Stich in the nament back, he reached the quarterfi-
won lis race with Sich by triee min- third round was lant yearis suprise nals. upsetting Courier in he second

 inish slighly delayed by a blistering Britain, 6-3. 6-2, 6-4. Marcos On-
(Reuters, AP)

## Indurain Breaks Track Cycling Mark

$\underset{\text { Inemarimal Herald Tnbume }}{\text { By Same }}$
 Irom the roas to the ruack. Miguel behineters, indurain was 1.9 seconds years ago. 15 kilometers just 1,1 He and his Banesto team officials
Indurain broke the wortd one-burur bi- seconds behind. cycuring record the most esteefmed indi- The Spaniard nearly matched devoted onty thre weeks to training
vidual mark in the spors in Bordeaux. Obre's sime at the 20ih kilometer. ferrent bicycle and seat position than be
France, on Friday.
He covered 53.040 kilometers ( 52.96 22:38.54 to $22: 39.03$, and then began has used in the many races against the me covered 53.040 kiilometers ( 52.96 , pulling ahead. and miles) to exceed Graeme obres s. At the 25th kilometer, be was 3.6 Fears that be might have been un-
52713 kiometers on the same rrack last Apri., Obree shattered Chris
Boardman's mank of 52.27 kilometers
secooods. By 40 set in Bordeaux in July 1993 . 16.9 seconns and rising. As the bour French officials last weekend. were
 last four years stared slowly as a a aerodynamic belmer, be purched the what be lacked
 ered delodrome cobered him on The his high-technology bicycle on the porer mare equip compensated for in
midafternoon ride was sbowm live on wooden track



## Morceli Eyes IAAF Jackpot







## CONCISE, YET COMPREHENSIVE.

That's what our subscribers are saying about us.*

## Subscribe now 4 , 4 off the and save up to



Herald

Page 20

## DAVE BARRY

## Comets and Haircuts



## 'D'Artagnan's Daughter': Swashbuckler With Roots



WEATHER




PEOPLE



## "WOLF" MAN JACK - The actor

 Jack Nicholson and friend in Venice,where his new film, "Wolf," is to bee
shown at the anuual fitm festival.

Travel in a world without borders, time zones or language barriers.


Imagine a world where you can call country to country as easily as you can from home. And reach the US. directly from over 125 countries. Converse with someone who doesn't speak your language, since it's translated instantly. Call your clients at 3 a m. knowing theyll get the message in your voice at a more polite hour. All this is now possible with ATM,

To use these services, dial the Arxa Access Number of the counry you're in and you'll get all the help you need with these Access Numbers and your AJ\& Calling Carc, intemational calling has never been easier. If you don't have an Aler Calling Card or you'd like more information on ATer global services, just call us using the convenient Access Numbers on your right - - M




[^0]:    To call from country to country, or to the U.S., dial the WorldPhone $e^{\bullet}$ number of the country you're calling from.
    > a

